

Message Text

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ARMY: MR. CARTON
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DESIRED DISTRIBUTION
DEPARTMENT OF COMMERCE
-----030902 192328Z /75
P 192139Z SEP 77
FM SECSTATE WASHDC
TO USMISSION NATO PRIORITY
USCINCEUR
USLOSACLANT
USNMR SHAPE BE

UNCLAS STATE 224671

E.O. 11652: N/A

TAGS: NATO, MARR

SUBJECT: COMPETITIVE EQUITY FOR US CONTRACTORS ON
CONSTRUCTION OUTSIDE THE UNITED STATES

REF: SENATE REPORT NO. 95-125, 95TH CONGRESS, 1ST
SESSION

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1. FOLLOWING IS QUOTED FROM PAGE 13 OF REFERENCE REPORT:

QUOTE COMPETITIVE EQUITY FOR US CONTRACTORS ON
CONSTRUCTION OUTSIDE THE UNITED STATES

THE COMMITTEE HAS EXPRESSED ITS CONCERN OVER THE
NUMEROUS ROADBLOCKS THAT INHIBIT THE PARTICIPATION OF

U.S. CONTRACTORS ON WORK FUNDED BY THE U.S. GOVERNMENT
AT OVERSEAS INSTALLATIONS. LANGUAGE IN THE COMMITTEE
REPORT ON THE FISCAL YEAR 1976 MILITARY CONSTRUCTION
AUTHORIZATION BILL IS REPEATED BELOW:

FROM TIME TO TIME THE CONGRESS HAS PETITIONED THE
DEPARTMENT TO INSURE THAT U.S. CONTRACTORS WERE NOT
AT A DISADVANTAGE WHEN IT CAME TO BIDDING ON
CONSTRUCTION WORK OUTSIDE THE UNITED STATES. THE

COMMITTEE WOULD LIKE TO REINFORCE THAT POSITION
PARTICULARLY AS IT RELATES TO NATO CONSTRUCTION.
THE COMMITTEE UNDERSTANDS THAT UNDER CURRENT
INTERNATIONAL COMPETITIVE BIDDING PROCEDURES THE
HOST COUNTRY CONSTRUCTION AGENT NOTIFIES THE
AMERICAN EMBASSY OF A PENDING INVITATION FOR BID.
THE AMERICAN EMBASSY MUST THEN NOTIFY THE DEPARTMENT
OF COMMERCE IN THE UNITED STATES AND THEY IN TURN
DETERMINE AND NOTIFY QUALIFIED U.S. CONTRACTORS.
THIS PROCEDURE SEEMS CUMBERSOME AND, IN AT LEAST ONE
CASE IN THE RECENT PAST, PROVED UNRELIABLE.

THE COMMITTEE WOULD LIKE TO RECEIVE A REPORT BEFORE
THE NEXT MILITARY CONSTRUCTION REQUEST IS SUBMITTED
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TO CONGRESS INDICATING THE PROGRESS THAT HAS BEEN
MADE IN THIS REGARD TO INCLUDE A SUMMARY OF
OVERSEAS CONTRACTS AWARDED TO U.S. CONTRACTORS SINCE
JANUARY 1, 1975.

2. REQUEST MISSION COMMENTS ON NATO CONSTRUCTION
TO ASSIST IN PREPARATION OF RESPONSE TO REFERENCED
SENATE REPORT. IT WOULD BE HELPFUL IF YOUR REPLY
COULD INCLUDE INFORMATION SUCH AS:

(A) ACTIONS TAKEN TO ENHANCE THE PARTICIPATION OF
US CONTRACTORS ON NATO FUNDED WORK.

(B) ADDITIONAL ACTIONS PLANNED OR RECOMMENDED TO
ENHANCE US CONTRACTORS COMPETITIVE POSITION.

(C) SUMMARY (OR APPROXIMATION) OF NUMBER AND VALUE
OF NATO CONTRACTS AWARDED TO US AND TO OTHER CONTRACTORS.
FROM JANUARY 1, 1975 TO PRESENT.

(C) LISTING OF ANY CONSTRAINTS WHICH OPERATE TO
PRECLUDE US CONTRACTORS FROM COMPETING IN NATO FUNDED

WORK.

(D) LISTING OF ANY CONSTRAINTS WHICH OPERATE TO
PRECLUDE US CONTRACTORS FROM COMPETING IN NATO
FUNDED WORK.

3. WOULD APPRECIATE THIS INFO BY OCTOBER 10, 1977.

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Message Attributes

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Capture Date: 01-Jan-1994 12:00:00 am
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Sent Date: 19-Sep-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
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Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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ISecure: 1
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